

Message Text

UNCLASSIFIED

PAGE 01 CARACA 06246 061548Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----032762 070504Z /17
R 032244Z JUL 78
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 2908

UNCLAS CARACAS 6246

PASS TO: ITA/BED/OED/MEPD AND SIPS

USDOC PASS TO: NATIONAL MARINE FISHERIES SERVICES

E.O. 11652: N/A
TAGS: BEXP, VE
SUBJ: PRODUCT OPPORTUNITY: PURCHASE OF USED TUNABOAT, VIEIRA,
PRESIDENT OF BEDACA MARITIMA C.A.

1. PRODUCT: USED TUNA BOAT FOR BEDACA MARITIMA C.A.
2. BRIEF DESCRIPTION: CARLOS M. VIEIRA, A LAWYER AND PRESIDENT OF
BEDACA, A VENEZUELAN FISHING COMPANY IN PROCESS OF ESTABLISHMENT,
INFORMED EMBASSY THEY PLAN TO BUY A USED, TUNA BOAT. THE
SPECIFICATIONS OF THE BOAT SHOULD BE:
TONNAGE: 1.200 TO 2.000 TONS
LENGTH WILL DEPEND ON TONNAGE
ENGINE: 3,600 HORSEPOWER
COLD REFRIGERATION
CREW MEMBERS: 16
FULLY EQUIPPED AND READY TO FISH.
VESSEL SHOULD NOT BE OLDER THAN 4 OR 5 YEARS AND SHOULD HAVE BEEN
USED EXCLUSIVELY TO FISH FOR TUNA IN INTERNATIONAL WATERS. REQUIRED
VESSEL MUST NOT BE TRAWLER TYPE. CATCH WILL BE FOR THE VENEZUELAN
MARKET.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 CARACA 06246 061548Z

3. EXECUTING AGENCY/PROJECT MANAGER:
CARLOS M. VIEIRA-NETO DE SILVA
PRESIDENTE
BEDACA MARITIMA C.A.
EDIFICIO CENTRO VILLASMILL, PISO 7, OFICINA 710
ESQUINA PUENTE VICTORIA
CARACAS, VENEZUELA

AND/OR

CYBERNA CONSULTORES ECONOMICOS S.R.L.
PARQUE CENTRAL-EL CONDE
EDIFICIO SAN MARTIN, PISO 4, OFICINA 4B
CARACAS, VENEZUELA

4. STATUS OF PROJECT/BID DATES: VIEIRA SAID THAT FINANCING IS BEING
ARRANGED LOCALLY WITH THE BACKING OF CORPORACION VENEZOLANA DE FOMENTO

A GOV DEVELOPMENT ENTITY. INTERESTED FIRMS SHOULD SUBMIT OFFERS
ASAP WITH A REPORT FROM THE INSURANCE COMPANY WHICH INSURES THE VESSEL.

5. ESTIMATED PRODUCT COST/FOREIGN CONTENT: VIEIRA MENTIONED THAT THE
VESSEL PRICE WILL DEPEND ON ITS CONDITION AND THAT BEDACA'S BUDGET
IS 4.5 TO 5.5 MILLION DOLLARS.

6. COMPETITIVE FACTORS: HEAVY COMPETITION CAN BE EXPECTED FROM
BRASIL, SPAIN, ITALY AND JAPAN. CORRESPONDENCE IN ENGLISH IS ACCEPT-
ABLE ALTHOUGH CORRESPONDENCE IN SPANISH IS PREFERRED.
CROWLEY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CARACA06246
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780278-0827
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197807100/aaaadgvt.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: df44c06a-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1848380
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: PURCHASE OF USED TUNABOAT, VIEIRA, PRESIDENT OF BEDACA MARITIMA C.A.
TAGS: BEXP, VE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/df44c06a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014